

Appendix No. 3.3: Commercial Offer Prices

Shale Shaker Screens

Bidders Name: _____

1. BEM-3

No.	Manufacturer Part Number	Description (in accordance with requirements from Technical Offer)	Qty. (units) estimated usage per year	Minimum order quantity (MOQ) For BEM-3	Net Price (per unit) Including delivery short notice (Incoterms 2020, DDP, Poland, Pita ¹) PLN/USD/EUR ²	Net Price (per unit) Including delivery long notice (Incoterms 2020, DDP, Poland, Pita) PLN/USD/EUR
1.	_____	API 50 - mesh 50	12	7 Screens	_____	_____
2.	_____	API 70 - mesh 84	12	The Buyer undertakes to place each order as a MOQ or a multiple	_____	_____
3.	_____	API 80 - mesh 105	12		_____	_____
4.	_____	API 100 - mesh 120	12		_____	_____
5.	_____	API 120 - mesh 165	12		_____	_____
6.	_____	API 140 - mesh 200	12		_____	_____

¹ The detailed address of each and every delivery will be always indicated in placed orders.

² Please choose currency. Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Discounts % - in case the Buyer place orders for multiple of MOQ	%
2 x MOQ in one order
3 x MOQ in one order
4 x (or more) MOQ in one order

2. Exalo Drilling S.A. other requirements:

Note: Estimated values of Screens indicated in above are based on previous years usage, they are not binding and can be changed. The Buyer reserves the right to not purchase whole contracted volume or to purchase the Screens in amount that exceeds this volume after signing the Agreement.

	Bidder Offer	Exalo Drilling S.A. requirements.
In case the Bidder offered Screens other than with composite frames (steel), please provide additional information regarding the price difference between the two Screens if composite frames available. (price per unit)	If applicable
We declare that COO (Certificate Of Origin) will be provided.	YES	Mandatory to accept
We declare that we accept final version of Draft Sales Agreement.	YES	Mandatory to accept
We declare to provide API Certificates for Screens indicated above	YES	Mandatory to provide
We declare that we have sent 4 samples of the Screens API 70 – 84 mesh	YES	Mandatory to accept

Date and Signature of Bidders
 Authorized Person

Bidder Company Stamp

Delivery Terms: short notice Incoterms 2020 DDP POLAND (Piła)	[REDACTED] (up to 14 days)	Mandatory to provide
Delivery Terms: long notice Incoterms 2020 DDP POLAND (Piła)	[REDACTED] (up to 8 weeks)	Mandatory to provide
Country of manufacturing:	[REDACTED]	Mandatory to provide
HS code:	[REDACTED]	Mandatory to provide
Validity of offer (days):	90 days	Mandatory to accept
Payment scheme:	After each delivery based on properly issued invoice. Paid within 30 days of invoice date	Mandatory to accept
Bidder Contact Person:	[REDACTED]	Mandatory to provide
Telephone number:	[REDACTED]	Mandatory to provide
E-mail address:	[REDACTED]	Mandatory to provide

[REDACTED]
Date and Signature of Bidders
Authorized Person

[REDACTED]
Bidder Company Stamp