

## Appendix No. 3.1: Commercial Offer Prices

### Shale Shaker Screens

Bidders Name: .....

#### 1. Mongoose Screens

No.	Manufacturer Part Number	Description (in accordance with requirements from Technical Offer)	Qty. (units) estimated usage per year	Minimum order quantity (MOQ) For Mongoose Screens	Net Price (per unit) Including delivery short notice (Incoterms 2020 DDP Poland, Pifa <sup>1</sup> ) PLN/USD/EUR <sup>2</sup>	Net Price (per unit) Including delivery long notice (Incoterms 2020 DDP Poland, Pifa <sup>1</sup> ) PLN/USD/EUR <sup>2</sup>
1.	.....	API 35 - mesh 38	40	<u>34 Screens</u>  The Buyer undertakes to place each order as a MOQ or a multiple	.....	.....
2.	.....	API 50 - mesh 50	30		.....	.....
3.	.....	API 60 - mesh 70	40		.....	.....
4.	.....	API 70 - mesh 84	30		.....	.....
5.	.....	API 80 - mesh 105	90		.....	.....
6.	.....	API 100 - mesh 120	90		.....	.....

<sup>1</sup> The detailed address of each and every delivery will be always indicated in placed orders.

<sup>2</sup> Please choose currency. Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

.....  
Date and Signature of Bidders  
Authorized Person

.....  
Bidder Company Stamp

7.	[REDACTED]	API 120 - mesh 165	60	[REDACTED]	[REDACTED]
8.	[REDACTED]	API 140 - mesh 200	30	[REDACTED]	[REDACTED]
9.	[REDACTED]	API 170 - mesh 230	40	[REDACTED]	[REDACTED]
10.	[REDACTED]	API 200 - mesh 270	30	[REDACTED]	[REDACTED]
11.	[REDACTED]	API 230 - mesh 325	40	[REDACTED]	[REDACTED]

Discounts % - in case the Buyer place orders for multiple of MOQ	%	
<b>2 x MOQ in one order</b>	[REDACTED]	Mandatory to provide
<b>3 x MOQ in one order</b>	[REDACTED]	Mandatory to provide
<b>4 x (or more) MOQ in one order</b>	[REDACTED]	Mandatory to provide

**2. Exalo Drilling S.A. other requirements:**

Note: Estimated values of Screens indicated in above are based on previous years usage, they are not binding and can be changed. The Buyer reserves the right to not purchase whole contracted volume or to purchase the Screens in amount that exceeds this volume after signing the Agreement.

	Bidder Offer	Exalo Drilling S.A. requirements.
In case the Bidder offered Screens other than with composite frames (steel), please provide additional information regarding the price difference between	[REDACTED] (price per unit)	If applicable

[REDACTED]  
Date and Signature of Bidders  
Authorized Person

[REDACTED]  
Bidder Company Stamp

the two Screens if composite frames available.		
We declare that COO (Certificate Of Origin) will be provided.	YES	Mandatory to accept
We declare that we accept final version of Draft Sales Agreement.	YES	Mandatory to accept
We declare to provide API Certificates for Screens indicated above.	YES	Mandatory to provide
We declare that we have sent <b>4</b> samples of the Screens <b>API 70 – 84 mesh</b>	YES	Mandatory to accept
<b>Delivery Terms: Short notice</b> Incoterms 2020 DDP POLAND (Piła)	 (up to 14 days)	Mandatory to provide
<b>Delivery Terms: Long notice</b> Incoterms 2020 DDP POLAND (Piła)	 (up to 8 weeks)	Mandatory to provide
Country of manufacturing:		Mandatory to provide
HS code:		Mandatory to provide
Validity of offer (days):	90 days	Mandatory to accept
Payment scheme:	After each delivery based on properly issued invoice. Paid within 30 days of invoice date	Mandatory to accept
Bidder Contact Person:		Mandatory to provide
Telephone number:		Mandatory to provide
E-mail address:		Mandatory to provide

  
Date and Signature of Bidders  
Authorized Person

  
Bidder Company Stamp